



SPOTLITE

An Employee-Owned Company

Volume 26 April 2010

Daylight Savings



Over the past 30 years, Quantum has become a global leader in data backup, recovery, and archive. As information specialists, the company provides innovative storage solutions for their clients. Their 341,572 sq. ft. Colorado Springs campus is one of the company's major operational hubs, employing over 360 people and managing millions of dollars of data infrastructure.

Last March, the FBG team sat down with Quantum representatives to brainstorm ideas that would achieve greater efficiency for the plant. One of the areas of focus was energy usage. Prior to 2009, lighting in many areas of the 341,572 sq. ft. manufacturing facility was typically kept on up to 20 hours a day, with the FBG housekeeping staff working from 5:00 p.m. to 1:30 a.m. While this approach was producing good cleaning

results, it was not capitalizing on energy efficiencies.

FBG managers had to re-evaluate every aspect of the existing cleaning program and develop a hybrid program to achieve the pinpoint scheduling Quantum needed. To meet the company's energy-reduction goals,

the team first had to determine the optimal lighting schedule that would produce maximum energy efficiency. FBG managers then began the task of realigning the cleaning schedule to synchronize with the building's automated lighting schedule—no simple matter for a facility of that size. Fortunately, FBG's experience and detailed knowledge of the operation proved invaluable in developing the right service-execution strategy.

With the automated lighting schedule established, the plan was to illuminate specific areas of the facility just prior to the FBG crews arriving in the morning and then go dark in the evening once cleaning activities were complete. Areas were quickly identified for timing—when production was taking place or when areas were clear. Because the schedule was automated, there was little room for inexperience. For

security and performance reasons, maintaining staff consistency with experienced full-time people was also seen as a priority.

With customer input and site notification, the FBG team was able to implement a nearly seamless transition into the new program. The activities normally performed later at night, such as restroom cleaning, were done in the early morning hours by day porters before employees arrived. Working on schedule, the FBG teams were able to proceed with assigned tasks throughout the day without disrupting employees, accomplishing larger tasks such as restroom cleaning and daily floor maintenance up to 9:30 p.m.

The result was a system that not only saved energy, but labor hours associated with housekeeping and security within the facility. Since the program started, the estimated reduction in energy consumption was approximately 7%. Annual cost savings for labor were well over 3% with an additional 3% forecasted this year. Staff turnover at the site is well below industry standards. Customer satisfaction ratings are consistently high. For the FBG team in Colorado Springs, the success story represents a quantum shift in strategic thinking and creative problem solving. Well done, everyone! ■

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As part of FBG's 50th Anniversary, each month we will feature another chapter in the story of our company, highlighting some of the key historical events that have helped make FBG what it is today. This month we focus on 1972-1975, a period of growth and expansion in tough economic times.

The History of FBG: Installment Four.

1972-1975 was a difficult time in America: double-digit inflation, oil embargos, Watergate, questionable fashions...

For us, the early seventies were a time of growth. By 1972 the company had expanded beyond Omaha into Fremont and Lincoln and eventually beyond the Nebraska border, opening new offices in Denver, Colorado Springs and Casper, Wyoming. In these new markets, the signature *Floor Brite Mobile Employment Office* (see the *RV pictured*) served as both recruiting office and sleeping quarters for the recruiters until an office was found. The company was growing; because our service was good, business was good.



Our services were expanding as well. In addition to providing cleaning and floor care maintenance, we quickly became the go-to company for all types of projects, many of which required special chemicals and processes. From exterior pressure washing to fire and smoke restoration to crime-scene clean up—if it needed cleaning, Floor Brite got the call. And our employees always got the job done right.



The members of our supply division were considered the “mad scientists” of the company. At that time the division was called Atlas Supply (hence the Atlas *logo*) and supplied all of our offices and local patrons with consumables, chemicals and equipment.

For internal use, some of the chemicals were even “customized” by our amateur scientists, who discovered that mixing ammonia into the floor soap as a fortifier actually produced a very effective cleaner. (This was obviously a time before EPA regulations and health advocacy groups).



Our Window Cleaning Division was the daredevil group of the bunch. One of the team members, long-time FBG employee and current Rocky Mountain District Manager Randy Zornes (one of the workers pictured on the *scaffold*) scaled countless high-rise buildings to make people's workdays brighter.



It wasn't all work for Floor Brite employees; they played hard too. In winter, you'd find bowling leagues in full swing despite the fact Sonyarae Simmonds (wife of FBG Founder Wayne Simmonds) always seemed to be the winner every season. During the summer it was softball—a pastime which many Floor Brite employees enjoyed until the accumulation of injuries made them rethink golf.

This was a time when Americans were encouraged to turn down the thermostat and put on a sweater, carpool or take mass transit and recycling. In a time of cutbacks, the company transformed its profit-sharing plan into an ESOP on September 19, 1975, making Floor Brite one of the first companies in Omaha to have an employee stock ownership program. And in an era when men dominated the industry, our Employee of the Month for April 1972 was a woman—Pat Martz—a key employee working at Valmont, an account we still service today.

Despite OPEC, Vietnam, Nixon and Yoko Ono, the early 70's were good times for the company. We expanded into new markets. We expanded our services. We grew our client base, number of employees and above all else our company's reputation...Everything but our fashion sense, which we'll just chalk up as a sign of the times. ■



Omaha District Value Awards

Ethics & Integrity

Jeffire Elmore is the floor crew leader at First National Tower and maintains their marble floors. Integrity goes along way in the person appointed as the caretaker of the marble. It must be done right every time, no short cuts. He takes ownership of every assignment and his results are second to none. He also demonstrates dependability as a part of the Douglas County Civic Center snow removal crew. Using only public transportation, Jeffire arrives at 4:00 a.m. regardless of weather. He is dependable, trust worthy and the quality of his work is beyond expectation. Thank you Jeffire!

Cenorina Mendoza has been with FBG for 11 years. For the past two, she has worked with the team at Union Pacific Railroad's Harriman Dispatch Center. This is a stressful environment for the operators who control the trains for UP. Cenorina helps reduce some of that stress with her accommodating and understanding attitude.

The operators demand a clean and safe environment and trust Cenorina to provide that without interrupting their constant communications with the moving train engineers. She is a perfect example of the FBG culture: "Doing the right thing, for the right reason, at the right time." Thanks for setting the example of ethics and integrity.

Kathy Shea cleans the childcare facility at Iowa Western Community College. Kathy works for FBG by night, and by day attends classes at Iowa Western. She demonstrates integrity by not allowing her busy daily schedule to interfere with the high quality results our client requires and she consistently produces. She is determined to help reach FBG's goals as well as her own personal goals. We commend you on your outstanding effort in both endeavors. We have achieved great success with our customer in part because of your efforts. Thank you for being a part of the FBG team.

Willie Frazier is one of five crew members at the Blackstone. In the absence of a supervisor or crew leader, Willie takes responsibility for the other members of the team by seeing that they have the right tools and clear direction to achieve maximum productivity. At the end of their shift, he checks to ensure the quality of service, that supplies/equipment are properly stored, and the tenant doors are properly secured. He also shows concern for his co-workers safety by making sure they get safely to their cars at night. Willie wasn't asked to take on these responsibilities; he just knows it's the right thing to do. He has earned the respect of his internal and external customers by doing what is moral.

Innovation & Experimentation

Maribel Maldonado has a great imagination when it comes to improving service to our customers. She is constantly experimenting with new and better ways to perform her job for our Qwest Communications customers. Thinking out of the box and trying different plans, she revised the workflow and schedules that resulted in reduced labor hours while maintaining a high quality service level. Our customer is very happy with the results. Thanks Maribel for your great imagination and hard work making this project a success.

Quality

John Flora hasn't been with FBG long, but he has already demonstrated quality workmanship and leadership skills in all he does. John is training to become a Team Leader at Iowa Western Community College. He has the qualities that make a good leader as well as the desire and ambition to further his abilities in this area. John has been a great addition to this account and to FBG. Thank you John!

When **Jonathan White** comes to work at the C&A facility, he brings our quality policy to life: "We understand our customers' needs and expectations, and we do what we say. We are committed to quality service and continuous improvement." He knows what the customer wants – Quality Service – and he delivers consistently. This attitude has been the foundation of his success at meeting the needs of the customer and he instills this in his fellow workers. C&A is pleased with FBG largely due to his efforts. Jonathan, thank you!

Profitability

Vicky Trauenicht works at Eaton Manufacturing in Shenandoah, Iowa. Vicky's continued high performance level has helped FBG Secure a long-term relationship with Eaton. Vicky makes sure the needs of both our internal and external customers are met by delivering high quality results and enabling continuous improvements throughout the plant. She accomplishes all of this and makes sure that FBG is profitable as well. She effectively manages all the account operating expenses and thus controls all cost budget areas within the desired parameters. ■

Cedar Rapids Value Award Winners



People Development

Brent Gross – During the holiday break, Brent took it upon himself to train nearly every staff member how to use carpet and upholstery cleaning equipment. Together the team cleaned chairs and carpets in many of the buildings. This resulted in well-received high marks from our customer at Hawkeye Community College.

John Shiel– John has been working at FedEx Ground for over a year. Our customer keeps commenting how well John cleans and takes pride in the building, and how John has enhanced the versatility of his skills at this account.

Quality

Idalia Lopez – Idalia produces high quality work not just at Intermec which is her main account, but others such as FedEx and Alliant as well.

Ferando Calderon – Each time his Supervisor visits this account, she is stopped by the employees there who want to tell her how nice Fernando is and how they admire the quality work he delivers to the site. Our contact person always has nice things to say about his work.

Innovation & Experimentation

Saul Torres – Saul took it upon himself to be one of the first to organize his custodial storage room to the 5S standard. He also was instrumental in getting his customer's facility Greenguard certified this year.

Lynn Boddicker – Lynn has done such a good job keeping his custodial closet organized that there have been times when, it looked to his Supervisor, that he hadn't been there at all, finding everything was perfectly in place.

Profit

Alonso Fuentes Castillo – Alonso has been extremely helpful at Hawkeye Community College doing time studies. Hawkeye isn't his main account, but when he was asked to help he was excited to do so.

Bill Bell – Bill always looks for ways to make things right, when he foresees that the budget might be compromised, he finds efficient ways to delivery the service so we can work in a budget-conscious matter. He contributes to the total success of FBG by making sure the customer gets the service they expect. ■

Ethics and Integrity

Mike Lawson – Mike and his team were called on in the middle of the night to respond to a pipe burst at Wartburg College. Together they cleaned up the mess and when they were done the facilities team thanked them. Mike's response to the customer was, "that's my job."

George Heiak – He has been doing the right work and helping FBG get the job done well at every account. He has been with Verizon for the past year, and during this time, zero complaints. He always manages to get it done right, even though on occasion, this means more work than usual.



Congratulations Joe Carey

Joe Carey, Omaha District Operations Manager, with President Terri Gogetap, addresses colleagues at his 20th anniversary party in March. He said, "20 is easy working in a caring environment. Thanks for sharing and caring for 20 years." And, double that thanks for spending that 20 years with us Joe! ■

Davenport Value Awards

Innovation: Richard DeSchepper

Richard joined FBG in March of 1999 as a Cleaning Specialist at Hy-Vee in Silvis and now services MidAmerican Riverside. When Richard was assigned to Federal Express in Moline, he always found ways to get the job done efficiently. At the time, Fed Ex required FBG to use a degreaser called Energy Mizer to remove the vehicle grease from the garage floors. This was considered a 'special purchase' since we did not carry this product in our chemical line. Richard found that SCJ Spit Fire, which is in our chemical line, worked best and gave the same results with a lower cost. Richard is very reliable and is always looking at ways to get the job done in a more safe and economical way. He is also always willing to volunteer to help when needed.

Quality: Rick Snyder

Rick has been with FBG since April of 2008 as a Cleaning Specialist at the Hon manufacturing plant in Muscatine. Since Rick took over the floor maintenance we have expanded our floor care service. Rick learned how the floor scrubber works and is able to make repairs on occasion, which saves on maintenance fees. Rick is also responsible for the cleanliness of the stairwell and outside areas of the plant. When Hon is having a picnic, Rick makes sure that everything looks good and that they have extra trash cans for the event. We always receive good comments after these events from Hon. He can always be counted on to be at work when scheduled or when called upon as needed. Rick exceeds the customer's expectations in his quality of work. Thank you for all you do.

Profitability: Mediapolis School Team

FBG started cleaning at Mediapolis Community Schools in September of 2001. The team at Mediapolis has pulled together to create an entity that works as one. They support each other under the guidance of their Site Supervisor, Dennis Breuer. With economic reductions coming from everywhere, they have pulled together as a team and have learned to use their products and recourses as precisely as possible to save money for both FBG and for the customer. They follow their job schedules and complete their task as time allows, as well as complete extra work as requested by the school within their allotted hours. The team is always looking for ways to save money for the school and maintain the profitability for FBG. Their goal is to also work as safely as possible. The team consists of Dennis Breuer, Barbara Dimond, Pam Sundquist, Ray Amos, Carolyn Laughlin-Venardi, Andrew Dimond, James Deitrich. Thank you to all for a job well done

People Development: Maria Hernandez

Maria has been with FBG since December 2000. She began as a full-time Cleaning Specialist at MidAmerican Rock Island and has been the Site Supervisor since 2005. Maria also assists the district with training of the employees in the different accounts across the Illinois area of the Quad Cities. Whether an employee is new to the company or being transferred to a new account, Maria makes sure they land in the right position. She communicates with her supervisor to guide the right fit for the person and the customer. In this way she is supporting the company's Bill of Rights, by "Finding the Right People, for the Right Job." Her hard work and efforts are always noticed and appreciated by her co-workers and customers. Thank you for your dedication.



Ethics & Integrity: Terry Carter & Anna Howard

Terry and Anna joined FBG in September of 2008 as part-time Cleaning Specialists at Blong Technology Center and are now at Truck Country. A few months ago, some visitors stopped by Truck Country after hours and attempted to enter the building. They were stopped by our cleaners. One of the visitors alleged that he was a manager in the building; however he didn't have keys to get in. Terry was firm about not letting this person in the building without keys and immediately called the FBG Supervisor. Because of their actions, we might have prevented someone from an unlawful entry after hours. The customer was contacted the next morning and they were appreciative for our actions in security of their building. For their safety awareness and care of the facility they are being recognized for their ethics. ■

From the Mailbag

To: Dennis Westendorf, FBG Program Manager; Tom Montgomery, FBG District Manager

From: Maurine Bierle, Assistant to the Vice Presidents of Administration & Finance and Institutional Advancement, Hawkeye Community College

Subject: Great Job!

I received a call this morning from Dawn Hovey who is Peer Tutor Coordinator in Bremer Hall. Her office/storage area is a small room way back in the Academic Support area. Dawn said she sees students in this room at times and has been embarrassed in the past because the floor was very stained.

She came in this morning and said she was completely surprised and amazed; she thought the floor had been replaced. She has no idea how anyone could have gotten the stains out as they've been there for years. However they have been removed, and it looks beautiful! She was very impressed and wants you to thank the night shift custodian or whoever cleaned the floor so nicely (she thought they should be given a day off!)

Wanted to pass this on to you, as we don't always hear enough positive feedback – Way to go, FBG! Thanks for all you do! P.S. The sidewalks and entrances looked great after this last round of lots of snow!

To: Dennis Westendorf, FBG Program Manager

From: DJ Corson, Director, Brobst Center for Teaching and Learning Services

Subject: Appreciation

I just wanted you to know how much we've appreciated Gary Bienemann's

help in the Digital Resource Lab. He has built shelves and otherwise added value to some spaces that can now be repurposed. I think he is the one who has also been so helpful with our auction items. In our team meeting last week, our staff shared how much they appreciate him for being both helpful and so pleasant to work with; I thought you should know.

To: Guy Robarge, Lincoln District Manager

From: Mary Schulte, Manager, Special Services, Nebraska Dept. of Revenue

Subject: Update

Good afternoon Guy, I'd like you to know that we will miss Rhonda and the excellent service she provided to Revenue. If she was short handed Rhonda was never averse to digging in and doing the work herself. If we had a request or complaint she came to see me, or responded in some way, immediately. She always made sure the work got done, or dealt with the complaint (of which there were very few) in a timely fashion. Rhonda is that rare employee who goes beyond expectations and strives to provide service that consistently meets the high standards of FBG.

To: Tom Montgomery, Cedar Rapids District Manager

From: Pamela Kincaid, Supervisor, Real Estate Operations - Great Plains, Verizon Services Operations

Subject: Huge THANK YOU

Tom – Just wanted to pass along a huge THANK YOU for Fernando Calderon and all that he does for us. He is absolutely the best and never

hesitates to go above and beyond his daily responsibilities. While there are numerous examples, one that I appreciated most was when he saw a co-worker and myself trying to set up a last minute training room with tables and chairs. Fernando didn't ask if we needed any help but just started helping. What a guy! Not too many of them would have done that, so I can't say enough good things about Fernando!

To: Zeke McBeth, FBG Program Manager

From: Bill Knapper, Dean of Administrative Services, Western Nebraska Community College

Re: Higher Learning Commission (HLC) Visit

To you and all the FBG team – Thanks for all your extra efforts preparing for the HLC visit. The FBG team is making a difference! We still have a lot of hard work ahead, yet you and your team should know they are having a positive impact and it is very appreciated. ■

It's Quotable

A collection of thoughts for our Spotlight readers.

"Every time words are spoken, something is created. Be conscious of what you say and how you say it. Use words that build up, appreciate, encourage and inspire."

—Lucy MacDonald

APRIL CELEBRATIONS

BIRTHDAYS (By Date)

ANNIVERSARIES (By Years of Service)

- 1 Hiep Luu *Lincoln*
Emmanuel Ogundeinde *Omaha*
Sixta Reyes *Colorado - South*
Lynda Stanek *Omaha*
Gloria Trejo Dominguez
Colorado - North
- 2 James Atencio *Colorado - North*
Carl Christensen *Omaha*
- 3 Calvin Whitmore *Minnesota*
- 4 Linda Minino *Omaha*
Vicente Torres Efigenio *Des Moines*
Susan Tryon *Lincoln*
- 5 Debra Smith *Minnesota*
Maria Zamora *Omaha*
- 6 Joseph Becker *Cedar Rapids*
Stuart Meyer *Des Moines*
Jose Pacheco *Colorado - North*
Kathleen Pieken *Omaha*
Lorena Rios *Des Moines*
Marc Smith *Lincoln*
- 7 Gregory Castro *Colorado - South*
Michael Donatsch *Davenport*
Roxann Essmann *Cedar Rapids*
Dawn Hanson *Omaha*
Kelly Rezac *Lincoln*
- 8 Lori Fischer *Lincoln*
Raymond Hazzard *Lincoln*
Dana Sigala *Des Moines*
- 9 Sarah Tafoya *Colorado - South*
Bryan Whited *Davenport*
- 11 Timothy Foss *Cedar Rapids*
- 12 Tammy Diorio *Des Moines*
Thomas Eppley *Corporate*
Judy Griffin *Omaha*
Mary Prince *Omaha*
Mary Voskuhl *Colorado - South*
- 13 Teresa Bressler *Omaha*
Kenny Heintz *Omaha*
Larrie Riley *Omaha*
Adam Smith *Des Moines*
Borislav Stankovic *Des Moines*
Joseph Two Bear *Lincoln*
- 14 Steven Eckhoff *Lincoln*
Maurissa Garcia *Omaha*
Linda Gullion *Des Moines*
Joseph Highland *Des Moines*
Sara Schropp *Des Moines*
- James Simmonds *Corporate*
Vivian Slade-D'Alessandro
Colorado - South
- 15 Alonso Fuentes Castillo *Cedar Rapids*
- 16 Rafael Perez *Cedar Rapids*
Margita Rosko *Colorado - South*
- 17 Ronald Dailey *Omaha*
Bret Henning *Lincoln*
F. William Koppenhaver *Davenport*
Bill Milder *Cedar Rapids*
Orville Reed *Lincoln*
- 18 Matthew Brown *Davenport*
Jonathan White *Omaha*
- 19 George Cole *Cedar Rapids*
Cindy Fick *Omaha*
Nathon Goodman-Cafferty
Cedar Rapids
Loran Larson *Omaha*
Sylvia Lovato *Colorado - South*
Ralph Medina *Colorado - North*
Maria Pacheco *Colorado - North*
- 20 April Blake *Colorado - South*
Carmen Rodriguez *Colorado - South*
- 21 Shirley Arterburn *Lincoln*
- 22 Jason Atayde *Colorado - South*
William Evans *Colorado - South*
Devera Griggs-Walker
Colorado - South
Dennis Mcilhatton *Des Moines*
- 23 Ezekiel Mc Beth *Lincoln*
Jorge Murillo *Colorado - North*
Herbert Portillo *Minnesota*
Maria Valdivia *Lincoln*
- 24 Veronica Andrade *Omaha*
Elizabeth Espinoza *Colorado - South*
Jim Laursen *Lincoln*
Judith Santiago *Colorado - South*
- 25 Loretta Pineda *Colorado - North*
- 26 Roldan Ramones *Omaha*
Margarita Rodriguez
Hernandez *Omaha*
- 27 Patrick Douglas *Davenport*
Eddie Jacobo *Colorado - North*
Antonina Melski *Omaha*
Veronica Miranda *Colorado - North*
Hoang Pham *Des Moines*

- 1 Daniel Aguilar *Omaha*
Susan Axtell *Davenport*
Terry Bowles *Omaha*
Donald Buzzard *Cedar Rapids*
Carlene Deist *Omaha*
Allen Fisk *Cedar Rapids*
Gerald Husak *Des Moines*
Sridevi Kamma *Corporate*
Nancy Ladwig *Omaha*
Nancy Meyer *Des Moines*
Ada Murillo *Omaha*
Lizzette Ortiz *Davenport*
Shelley Oxford *Omaha*
Jose Pacheco *Colorado - North*
Robert Pytko *Lincoln*
Joline Ramer *Lincoln*
Tammy Richards *Des Moines*
Terri Settrini *Lincoln*
Clarence Smith *Omaha*
Ruben Ventura *Colorado - North*
Helen Whitney *Des Moines*
Casey Wright *Colorado - South*
- 2 Sonia Acosta *Omaha*
Antonio Aguirre *Cedar Rapids*
Uranela Bajric *Lincoln*
Rebecca Becerra *Omaha*
Laura Beggs *Des Moines*
Carl Bouges *Lincoln*
Dorothy Champion *Davenport*
Roxanne Dunlap *Des Moines*
Jose Flores *Minnesota*
Teresa Lomeli *Colorado - North*
R.C. Matthews *Omaha*
Tamara Peat *Colorado - South*
Agapita Rosales *Omaha*
Rickey Snyder *Davenport*
Candy Villanueva *Lincoln*
- 3 Sam Armstrong *Davenport*
Barbara Dimond *Davenport*
Carrie Gomez *Omaha*
Idalia Lopez *Cedar Rapids*
- Roger Montoya *Colorado - South*
Philip Murphy *Colorado - South*
Erica Stowell *Colorado - South*
Mercedes Vincent *Colorado - North*
- 4 Thomas Eppley *Corporate*
Valdemar Gallegos *Colorado - South*
Loran Larson *Omaha*
Judith Santiago *Colorado - South*
Graciela Tatum *Minnesota*
Pierre Virgil *Des Moines*
Rosalie Williams *Davenport*
- 5 Azra Ahmetovic *Des Moines*
Maria Briceno De Cubilla *Omaha*
Maria Castelan *Omaha*
Kurt Cohen *Omaha*
F. William Koppenhaver *Davenport*
Vicente Torres Efigenio *Des Moines*
Gary Woods *Des Moines*
- 6 Coralia Castaneda *Des Moines*
Steven Crandall *Davenport*
Michael Dekeuninck *Davenport*
Francisco Hernandez *Colorado - North*
Maria Hernandez *Colorado - North*
Eric Hodge *Omaha*
Amelia Moyorga Robles *Des Moines*
Tonya Weaver *Des Moines*
- 7 Anita Estrada *Lincoln*
Joyce Peter *Minnesota*
- 8 Micheal Conklin *Omaha*
Milbra Davis *Des Moines*
Laverne Griepenstroh *Lincoln*
Lori Griepenstroh *Lincoln*
Luz Herrera *Davenport*
Maribel Maldonado *Omaha*
Roman Rodriguez *Cedar Rapids*
- 9 Carolina Corrales *Davenport*
Maribel Reyes *Des Moines*
Calvin Whitmore *Minnesota*

BIRTHDAYS Continued

- 10 Lynda Stanek *Omaha*
- 11 James Griffin *Omaha*
Deborah Tinkler *Davenport*
- 12 Fidela Carrizales *Des Moines*
Juan Ramos *Omaha*
Guy Robarge *Lincoln*
Eulalia Silva *Omaha*
- 13 Bill Milder *Cedar Rapids*
- 22 Arthur Scigliano *Des Moines*
- Carolina Santos *Colorado - North*
- 28 Michael Austin *Colorado - South*
- 29 Keith Lange *Cedar Rapids*
- 30 Lisa Duffey *Lincoln*
Jonas Gallardo-Parra *Cedar Rapids*
Hoangnam Nguyen *Des Moines*
Stevie Powell *Omaha*
Tammy Rutherford *Cedar Rapids*



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Barbara Luna *Editor*

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Visit www.fbgservices.com

Responsible Building Services

Welcome to our newest ESOP members!

CONGRATULATIONS!

Colorado

Coletta Stroughter
Dominic Duran
Georgina Barrera Gallardo
Gregory Castro
Hector Deras
Jose Jimenez Agosto
Margarita Gonzalez
Maria Pacheco
Silvia Maldonado
Soon Kim
Sue Galo
Trent Stewart
Vivian Slade-D'Alessandro

Minnesota

Kathy Foss

Nebraska

Corporate:

Lorie Lynn Downey

Lincoln:

Alicia Beltran

Greg Bartek
Jamie Pekarek
Jamie Arnt
Jensy Iraheta-Beltran
Robby Baker

Omaha:

Daniel Sundberg
Duane Larison
Elizith Zepeda
Elvia Nunez Torres
Eva Abbey
Hussein Mugaya
Jennie Rosario
Joseph Sutton
Latisha Givens
Lilia Pinela
Linda Hanson
Maira Ochoa Manzo
Richard Roberts
Robyn Clawson
Tyler Palmer

Veronica Andrade

Iowa

Cedar Rapids:

Chasity Johnson
Cruz Martinez
John Schiel
Michael Lawson
Shaara Traval Maisonet

Davenport:

Erika Gallardo
Guadalupe Vargas
Maria Garcia
Paul E Montes

Des Moines:

Boun Baccam
Danny Davis
Hoang Pham
Nevresa Fetic
Phoun Baccam
Richard Finnismier
Terry Aalbers



New District Manager!

Welcome to Cody Webster, Omaha's new District Manager. He comes to FBG with a vast amount of management experience in the facilities industry. He's managed all facets of regional and national accounts with Orkin, Riso, Inc., and Bishop Business Equipment. Cody and his wife Michelle have an 11-year old son Wyatt. Welcome aboard! ■

SPOTLITE FEEDBACK

Give us your feedback! If you've had a change of address, would like to be removed from our mailing list or have story ideas to share for upcoming Spotlite issues, please let us know! Email Barbara Luna with your request at bluna@fbgservices.com with the word 'SPOTLITE' in the subject line.